

**GREAT AMERICAN INSURANCE GROUP
PROMOTES JOHN W. SULLIVAN TO
DIVISIONAL PRESIDENT OF ITS
SPECIALTY HUMAN SERVICES DIVISION**

Cincinnati, Ohio – August 4, 2004 - Great American Insurance Group announced that John W. Sullivan has been promoted to Divisional President of its Specialty Human Services Division. Mr. Sullivan has managed this business unit since October of 1994. Under his leadership, the Specialty Human Services Division has been consistently profitable and its gross written premiums tripled to around \$60 million for 2003.

Prior to joining Great American, Mr. Sullivan spent about twenty years with USF&G in various operational roles. Mr. Sullivan was awarded a Bachelor of Science degree from Indiana University in 1972. He is a Chartered Property Casualty Underwriter (CPCU), an Associate in Reinsurance (ARe), an Associate in Risk Management (ARM), an Accredited Advisor in Insurance (AAI) and an Associate in Research and Planning (ARP).

The property and casualty insurance operations of the Great American Insurance Group focus on specialized commercial products for businesses and date back to 1872 with the founding of its flagship company, Great American Insurance Company.

The Specialty Human Services Division has managed Great American's Insurance Program for Social Service Agencies & Non-Profit Organizations since 1980. This Division works with contracted retail agencies to serve nearly 5,000 social service organizations and non-profit agencies in most states. The Division's main offices are in Cincinnati and Chicago.

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